

Performance Model Report

One position

PERFORMANCE MODEL
DEFINITIONS
IDEAL CANDIDATE



PROVIDED BY

Executive Talent Finders

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INTRODUCTION

This report presents the Performance Model for ** Sample Position for PXT Select ** by indicating the desired range of scores on a variety of scales. The ideal candidate would score within each of the highlighted ranges. Further, this report will provide insight into the meaning of each scale and will help you understand the ideal employee for the role.

PERFORMANCE MODEL Range of scores typical for success in the position DEFINITIONS IDEAL CANDIDATE A statement describing the ideal candidate for this position will appear for each style and trait	What's in this report?		
	Range of scores typical	Each of the styles and	A statement describing the ideal candidate for this position will appear

What is a Performance Model?

The Performance Model is a tool used to determine the fit between a candidate and a given position. The Model takes into account the abilities and perspectives that correspond to a good job fit and provides the ranges of various measures that are predictive of success in the position. An individual's assessment results can then be compared to the Model to gauge the fit between the person and the position.

The Model consists of a range of scores for the Thinking Style and Behavioral Traits scales where most of the successful performers in this position tend to fall. The farther outside this range (Performance Model) an individual's scores fall, the less likely the individual will fit the role.

Interests for the Performance Model are based on the interests identified by those most successful in the position. The greater the degree of alignment between the individual's top three interests and the top three in the Performance Model, the more likely he or she is to find the job activities motivating and enjoyable, which could potentially keep him or her more engaged in the position.

Performance Model

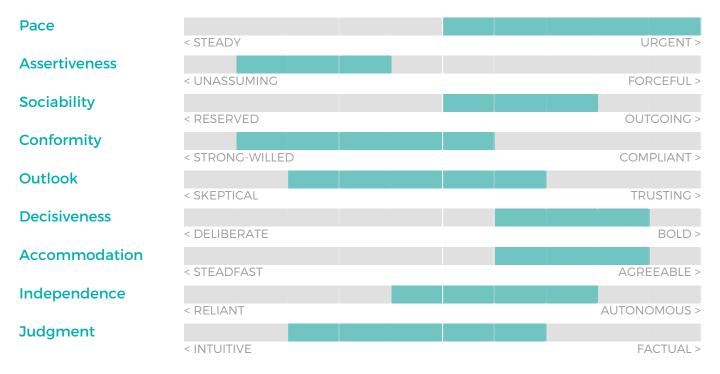
For ** Sample Position for PXT Select **

The highlighted ranges represent the ** Sample Position for PXT Select ** Performance Model.

THINKING STYLE



BEHAVIORAL TRAITS



TOP INTERESTS

1-ENTERPRISING 2-PEOPLE SERVICE 3-FINANCIAL/ADMIN

Performance Model

For ** Sample Position for PXT Select **

THINKING STYLE

A primary resource for learning is the ability to process information from one's environment. In most training situations, this information is in the form of either words or numbers. Each of the following scales measures an aspect of understanding words or numbers and using each as part of the reasoning process. They form the foundation for problem solving, communication, interaction, and learning skills used on the job.

Composite Score

A reflection of overall learning, reasoning, and problem-solving potential



Ideal Candidate: Assimilates information with minimal confusion and can handle more complex information processing.

Verbal Skill

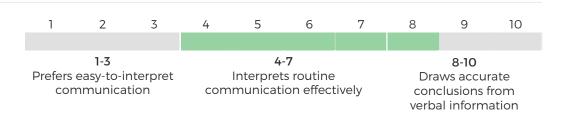
A measure of vocabulary



Ideal Candidate: Can process moderately complex language and has a vocabulary in the average range.

Verbal Reasoning

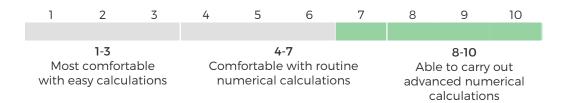
Using words for reasoning and problem solving



Ideal Candidate: Capable of analyzing and understanding the nuances contained in complex communication.

Numerical Ability

A measure of numerical calculation ability



Ideal Candidate: Performs intricate calculations easily and is comfortable communicating complex data to others.

1 2 3 4 5 6 7 8 9 10 Numeric Reasoning Using numbers as a 1-3 4-7 8-10

Using numbers as a basis in reasoning and problem solving

May be able to use simple mathematical rules for problem solving

numerical data to reach conclusions

Can easily process

Ideal Candidate: Reasonably efficient when using numerical data in decision making and requires little assistance in processing charts and graphs.

BEHAVIORAL TRAITS

Behavioral Traits help define who we are by influencing our behaviors. As our strengths and the combinations of our behavioral traits vary, so do our behaviors. The following are some of the traits that have been shown to be important in work settings.

Pace

Overall rate of task completion

STEADY
Patient
Good with routine

URGENT : Driven Fast-paced

Ideal Candidate: Very active and results-driven with the ability to juggle the demands of several tasks at once.

Assertiveness

Expression of opinions and need for control

UNASSUMING
Diplomatic
Low need to control

FORCEFUL Competitive Achievement-oriented

Ideal Candidate: Little need to have influence over others and, instead, is content to follow direction in an amicable environment.

Sociability

Desire for interaction with others

RESERVED
Introverted
Keeps to oneself

OUTGOING Extraverted People-oriented

Ideal Candidate: Generally outgoing and capable of working effectively in a team environment.

Conformity

Attitude on policies and supervision

STRONG-WILLED
Individualistic thinking
Willingness to question

COMPLIANT
Conventional
Works within the rules

Ideal Candidate: Effective without direct management, yet welcomes some structure and supervision as needed.

Outlook

Anticipation of outcomes and motives

SKEPTICAL Seeks evidence Cautious **TRUSTING**Optimistic
Accepting

Ideal Candidate: Has a bit of a skeptical side and will withhold buy-in until given the chance to scrutinize information.

Decisiveness

Use of speed and caution to make decisions

DELIBERATE
Analyzes options
Moves methodically

Accepts risk Moves quickly

Ideal Candidate: Is comfortable making quick decisions, even when limited information is available.

Accommodation

Inclination to tend to others' needs and ideas STEADFAST
Willing to express disagreement
Defends priorities and beliefs

AGREEABLE Harmonious Amenable

Ideal Candidate: Enjoys meeting the needs of others, even if it means suppressing his or her personal views and opinions.

Independence

Level of preference for instruction and guidance RELIANT

May seek support

Accepts instruction

AUTONOMOUS Slow to seek guidance Likes to set own direction

Ideal Candidate: Moderately independent yet can accept necessary guidance and instruction.

Judgment

Basis for forming opinions and making decisions

May follow a hunch Considers emotions FACTUAL Logical Focuses on facts

Ideal Candidate: Uses judgment that balances common sense and practical experience.

INTERESTS

The Interests section may indicate an individual's motivation and potential satisfaction with various positions. The top three interests for this model, based on the interests of people who have been most successful in this position, are listed below in descending order.

1 - ENTERPRISING

An Enterprising interest suggests the enjoyment of leadership, presenting ideas, and persuading others. Individuals with this interest may desire responsibility and exercise initiative, ambition, and resourcefulness.

2 - PEOPLE SERVICE

A People Service interest suggests the enjoyment of collaboration, compromise, and helping others. It may indicate a strong sense of empathy and support and a knack for bringing people together.

3 - FINANCIAL/ADMIN

A Financial/Admin interest suggests the enjoyment of working with numbers, organizing information, and office routines such as record-keeping and completing paperwork. It could indicate an eye for detail and a desire for accuracy.

Ideal Candidate: Motivated to attend to the detailed aspects of a position while focusing on profit issues, balancing the administrative side of work with the competitive. This individual appreciates leading but also cooperating with others.